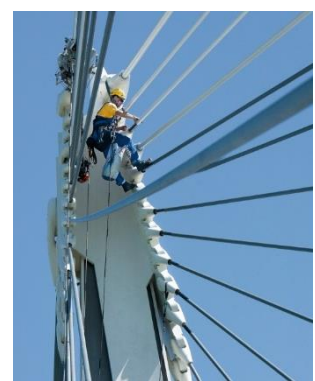




AUSTRALIAN OPERATOR TRAINING



RTO Partnering Agreements



SkillPath Pty Ltd
ABN: 88 164 301 786
ACN: 164 301 786
RTO: 41351

"Flexible Training Solutions"



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RTO Partnering Agreements

Not all businesses have the required resources to become a National VET Regulator Registered Training Organisation (RTO) but would still like to deliver in-house accredited training. For these organisations, partnering with an RTO makes good sense. The partnering agreement allows them to:

- deliver nationally recognised training and qualifications to their employees on behalf of AOT
- be assured of the integrity and quality of the assessments
- gain support and administration

What is RTO partnering?

Under the Australian Skills Quality Authority (ASQA), RTOs may establish partnering agreements with other RTOs as well as non-registered organisations to offer a broad range of training and assessment services on their behalf. The basis of RTO partnerships aims to:

- increase people's access to nationally recognised qualifications
- ensure national training and assessment arrangements meet industry requirements
- facilitate the efficient use of training and assessment resources
- promote the exchange of ideas, information and resources between different groups in the national vocational education and training (VET) system



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Partner Responsibilities

Partnering organisations have the following responsibilities:

- Enroll the participant with the RTO
- Provide training and assessment services on behalf of the RTO
- Provide resources including training and assessment staff that meet the requirements defined by the RTO
- Maintain and transfer the records of training and assessment

Our Responsibilities

Australian Operator Training has the following responsibilities:

- Monitor the training and assessment services provided on its behalf
- Review and approval of all marketing activities and material
- Provide the partnering business with support, guidance and advice for improvement
- Issue certificates and statements of attainment to participants who have successfully completed required training and assessment
- Approval of training and assessment staff



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Framework for Success

Both the RTO and the partnering organisation need to establish a very clear picture of their organisations' needs, roles and responsibilities, commitment, resources and strategic intent before entering a partnership arrangement.

We consider the following:

- What is the main reason for entering into an arrangement with us?
- How will this arrangement benefit each organisation?
- Is the current organisational climate favourable towards establishing such an arrangement?
- Does your organisation have the capacity to implement, manage and monitor the training and assessment services to ensure agreement requirements are met and the clients receive a high standard of service?
- Does the organisation have the required physical and human resources for the delivery and assessment to be offered?

Establishing an Agreement

Before conducting training and assessment on behalf of Australian Operator Training we develop an agreement which will benefit both parties. In order to do this the roles and responsibilities need to be defined, resources requirements, expectation, costing, limitations, reporting and monitoring arrangements must be established.

Once expectations and suitability are established both parties are to enter into a memorandum of understanding prior to any training and/or assessment being undertaken.



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Fees

Statement of Attainment fees:

RII Cert II and III: \$70 per SOA + GST (up to 5 competencies)

High Risk Competencies: \$70 per SOA + GST

Our fees are competitive, and we will beat any other RTO's price by 5% on any written agreement that we are presented.

Payment Terms

All fees will be deducted from the third party's credit card 7 days after the end of month for all SOA's issued.

Need more information?

Give Jason Hartwell a call on 07 49822541 or email jason.hartwell@aot.net.au

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Who we are.

Australian Operator Training is a versatile team of passionate Health and Safety professionals, all striving towards the common goal of achieving no harm to people, assets and the environment. Our experienced team of consultants have been servicing the Bowen Basin mining industry for over 20 years and we have consultants based throughout Queensland, Northern Territory and Western Australia. During this time we have established a solid reputation for delivering thorough, timely, and efficient services that are specifically tailored to meet the individual needs of our valued clients within the Mining, Oil & Gas, Civil, Construction, Manufacturing and Agricultural sectors.

We pride ourselves in our ability to assist our clients in their ongoing quest to achieve no harm through providing them with the highest calibre of health and safety management advice and delivering personalised training that is second to none. Australian Operator Training consultants have come from the same industries that we consult back to. Their wealth of first-hand knowledge and experience enables them to make invaluable contributions to all facets of safety and training in the workplace settings of our clients.

Our Values – to achieve

- No Harm
- Industry Best Practice
- Continuous Improvement

We pride ourselves on our

- Extensive Industry Experience
- Versatility & Reliability
- Ability to meet client needs

We strive to perfect our

- Thoroughness & Efficiency
- Quality of Services
- Reputation as Industry Leaders

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